## Rhodes-Joseph & Tobiason Advisors, LLC

The Managing Benefits™ Coaching Company

### Grow Your Benefits Career™

We offer one-on-one coaching for employee benefits professionals – an exciting new approach for individuals who are ready to invest in growing their HR/Benefits career.

#### **OUR COACHING IS FOR YOU...**

- **IF**...You're building a career in employee benefits and your goal is to become a senior benefits leader
- **IF**...You now focus on one area of benefits (health, retirement, administration) and want to broaden your benefits skills
- **IF**...You're an advisor or benefits plan provider who wants to better serve your Benefits Director clients
- **IF**...You're an HR generalist looking to rapidly gain experience and knowledge in the benefits area
- IF...You've been promoted or hired into an employee benefits leadership role and you want our experience as a mentoring resource as you take on broader benefits responsibility

Please visit our websites: www.RJTAdvisors.com www.GrowYourBenefitsCareer.com

> 1177 High Ridge Road Stamford, CT 06905 203-883-8144

### Why Grow Your Benefits Career™ Coaching Is Unique

Our coaching takes a strategic approach to managing employee benefit programs

 World class Benefits Directors know that employee benefits plans should not be looked at in isolation but as part of a strategically designed employee benefits program. You'll learn how to manage a benefits program strategically, applying our Managing Benefits System™.

Our experience as Employee Benefits leaders

 You'll get independent, experienced coaching and mentoring to help you grow your career. Your opportunity to learn from an experienced benefits leader is not limited to resources within your organization.

Learning how to manage vendors

 To implement a strategic benefits program, you need to work as a team with your benefits plan providers. You'll learn how to effectively form and lead these teams.

Focus on professional development through industry organizations

• Effective benefits leaders face outward, as well as inward within their companies. You'll learn how accessing external resources and participating in industry groups can benefit both your company and your own professional growth.

Looking at employee benefits in the broader context, combining experience and education

 You'll be able to rapidly build on your experience and educational background to accelerate your career growth.

Coaching tailored to YOUR interests, experience and needs

www.RJTAdvisors.com

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### **Our Background**

Rhodes-Joseph & Tobiason Advisors, LLC (RJTA) is an independent employee benefits coaching company helping HR and Employee Benefits professionals, employers, and benefits plan brokers, vendors and other services providers.

Donna Joseph, CEO of RJTA, leads our coaching team along with cofounder and President, Pete Tobiason. They deliver a unique combination of coaching and mentoring for professional growth.

Donna and Pete each were leaders at ITT Corporation – designing, managing and communicating employee benefit programs with broad experience in mergers, acquisitions and divestitures. They are well known and highly regarded active leaders in the national benefits community.

We deliver value to our clients through creative and innovative approaches to employee benefits, providing in-house, employer perspective.

Follow Donna on Twitter

@BenefitsCoach

Rhodes-Joseph & Tobiason Advisors, LLC is a woman-owned and managed business.

### **How Grow Your Benefits Career Coaching Works For You**

Coaching sessions include modules focused on key employee benefits topics, tailored to your experience and expertise.

- strategic benefits planning
- retirement plans
- health and welfare plans
- voluntary benefits
- benefits in mergers, acquisitions and divestitures
- alobal benefits
- employee benefits plan financials, communication, and administration
- professional development
- vendor management
- governance and compliance
- public policy
- benefits program reviews

...and more.

Here's how our coaching program works:

We meet with you by phone for scheduled individual coaching sessions. We'll cover benefits topics you choose, explore your current benefits opportunities and challenges, answer your questions and share our Managing Benefits™ tools and processes for leading and managing employee benefits.

Program length and content is personalized to meet your needs. You choose what works for you.

### **How to Learn More about Our Coaching Program**

Contact us at <a href="mailto:coaching@rjtadvisors.com">coaching@rjtadvisors.com</a> to set up your noobligation introductory call. Together, we'll review your background, outline a coaching program for you, explore how our coaching can help you take your career to the next level and scheduling and fees.

> "Each coaching session looks at a different aspect of managing employee benefits from the point of view of a world class benefits director. This is much more than a course in benefits. It's coaching on how to strategically manage an employee benefits program."

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